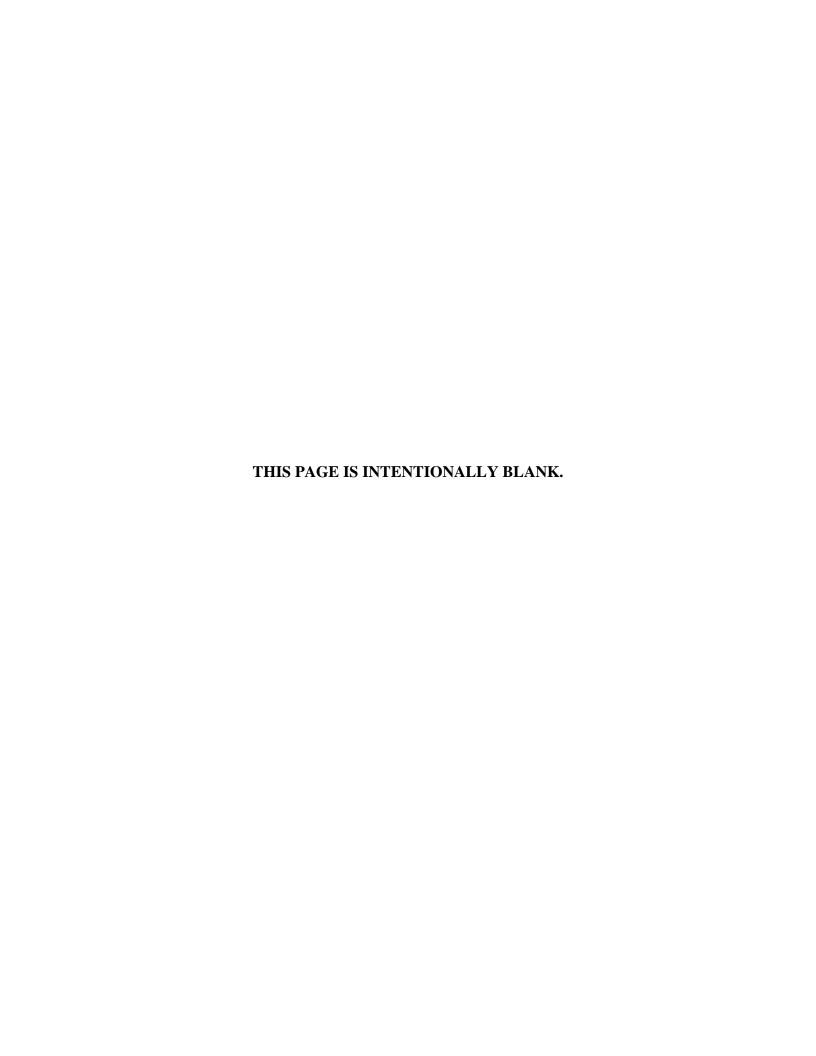
A Charter School and Component Unit of the District School Board of Pinellas County, Florida

INDEPENDENT AUDITOR'S REPORT

for the fiscal year ended JUNE 30, 2012



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# Independent Auditor's Report on Basic Financial Statements and Required Supplementary Information

To the Board of Directors of the NewStart High School, a Charter School and Component Unit of the District School Board of Pinellas County, Florida

We have audited the accompanying basic financial statements of the governmental activities and each major fund of the NewStart High School ("School"), a charter school and component unit of the District School Board of Pinellas County, Florida, as of and for the fiscal year ended June 30, 2012, which collectively comprise the School's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the School's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In addition, in our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the NewStart High School as of June 30, 2012, and the respective changes in financial position thereof for the fiscal year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued a report dated September 14, 2012, on our consideration of the NewStart High School's internal control over financial reporting and our tests of its compliance with certain provisions of laws, administrative rules, regulations, contracts and grants, and other guidelines included under the heading Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audit.

The Management's Discussion and Analysis and the Budgetary Comparison Schedule are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion thereon.

Respectfully submitted,

King & Walker, CPAS

September 14, 2012

Tampa, Florida

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# MANAGEMENT'S DISCUSSION AND ANALYSIS - (Unaudited)

The Management's Discussion and Analysis (MD&A) section of the annual financial report of the NewStart High School ("School") provides an overview of the School's activities for the fiscal year ended June 30, 2012.

Because the information contained in the MD&A is intended to highlight significant transactions, events, and conditions, it should be considered in conjunction with the School's financial statements and notes to financial statements found on pages 8 through 20.

#### FINANCIAL HIGHLIGHTS

- For the fiscal year ended June 30, 2012, the School's revenues exceeded expenses as shown on the School's statement of activities by \$81,041.
- As shown on the statement of net assets, the School reported an unrestricted Net Asset balance of \$116.092.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The basic financial statements consist of three components:

- ✓ Government-wide financial statements
- ✓ Fund financial statements
- ✓ Notes to financial statements

#### **Government-Wide Financial Statements**

The government-wide financial statements provide both short-term and long-term information about the School's overall financial condition in a manner similar to those of a private-sector business. The statements include a statement of net assets and a statement of activities that are designed to provide consolidated financial information about the governmental activities of the School presented on the accrual basis of accounting. The statement of net assets provides information about the government's financial position, its assets and liabilities, using an economic resources measurement focus. The difference between the assets and liabilities, the net assets, is a measure of the financial health of the School. The statement of activities presents information about the change in the School's net assets and the results of operations, during the fiscal year. An increase or decrease in net assets is an indication of whether the School's financial health is improving or deteriorating. To assess the overall financial position of the School, one needs to consider additional non-financial factors such as changes in the School student base funding level.

#### **Fund Financial Statements**

Fund financial statements are one of the components of the basic financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund financial statements provide more detailed information about the School's financial activities, focusing on its most significant funds rather than fund types. This is in contrast to the entity-wide perspective contained in the government-wide statements.

Governmental Funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, the governmental funds utilize a spendable financial resources measurement focus rather than the economic resources measurement focus found in the government-wide financial statements. The financial resources measurement focus allows the governmental fund statements to provide information on near-term inflows and outflows of spendable resources as well as balances of spendable resources available at the end of the fiscal year.

The governmental fund statements provide a detailed short-term view that may be used to evaluate the School's near-term financing requirements. This short-term view is useful when compared to the long-term view presented as governmental activities in the government-wide financial statements. To facilitate this comparison, both the governmental funds balance sheet and the governmental funds statement of revenues, expenditures, and changes in fund balances provide a reconciliation of governmental fund to governmental activities.

The governmental funds balance sheet and statement of revenues, expenditures, and changes in fund balances provide detailed information about the School's most significant funds. The School operates the following funds; a General Fund to account for its general operations and internal account activities.

The School adopts an annual budget for its governmental funds. A budgetary comparison schedule, as required, has been provided for the General Fund to demonstrate compliance with the budget.

#### **Notes to Financial Statements**

The notes provide additional information that is essential for a full understanding of the data provided in the government-wide and fund financial statements.

# **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

Net assets may serve over time as a useful indicator of a government's financial position. The following is a summary of the School's net assets as of June 30, 2011, and June 30, 2012:

# Net Assets, End of Year

	Governmental Activities								
		6-30-11	(	6-30-12		Increase Decrease)			
ASSETS									
Current and Other Assets	\$	394,325	\$	129,094	\$	(265,231)			
Total Assets		394,325		129,094		(265,231)			
LIABILITIES									
Current Liabilities		359,274		13,002		(346,272)			
Total Liabilities		359,274		13,002		(346,272)			
NET ASSETS									
Unrestricted		35,051		116,092		81,041			
Total Net Assets		35,051		116,092		81,041			
Total Liabilities and Net Assets	\$	394,325	\$	129,094	\$	(265,231)			

The assets of the School primarily consist of cash and accounts receivable. Liabilities consist primarily of accounts payable. Total net assets amounted to \$116,092 which included an Unrestricted Net Asset balance of \$116,092.

The key elements of the changes in the School's net assets for the fiscal year ended June 30, 2011, and June 30, 2012, are as follows:

## **Operating Results for the Year**

	Governmental Activities							
	6-30-11	6-30-11 6-30-12						
Revenues:								
Federal Sources State and Local Sources Contributions and Other	\$ 41,321 1,704,951 411,177	\$ 4,382 1,850,989 1,835	\$ (36,939) 146,038 (409,342)					
Total Revenues	2,157,449	1,857,206	(300,243)					
Expenses:								
Instruction	696,689	593,002	(103,687)					
Pupil Personnel Services	115,391	-	(115,391)					
Instr. & Curriculum Development	-	7,449	7,449					
Instructional Staff Training	11,490	-	(11,490)					
Instructional Related Technology	134,393	29,837	(104,556)					
Board of Education	43,626	393,903	350,277					
General Administration	160,028	-	(160,028)					
School Administration	312,524	304,882	(7,642)					
Facilities Acq. & Construction	432,638	211,286	(221,352)					
Fiscal Services	-	44,476	44,476					
Food Services	1,128	-	(1,128)					
Pupil Transportation	75,545	80,840	5,295					
Operation of Plant	156,768	104,274	(52,494)					
Maintenance of Plant	16,540	6,216	(10,324)					
Total Expenses	2,156,760	1,776,165	(380,595)					
Increase/(Decrease) in Net Assets	\$ 689	\$ 81,041	\$ 80,352					

The largest revenue source for the School is the State of Florida (93 percent). Revenues from State sources for current operations are primarily received through the Florida Education Finance Program (FEFP) funding formula and Charter School Capital Outlay funds. The FEFP formula utilizes student enrollment data to determine the funds available for the School.

The largest concentration of expenses was for Instruction (33%) and Board of Education (22%). The expense categories experienced increases and decreases between fiscal years due to a change in management companies for fiscal year 2012.

#### FINANCIAL ANALYSIS OF THE SCHOOL'S FUNDS

#### **Governmental Funds**

As the School completed the year, its governmental funds reported an unrestricted fund balance of \$116,092.

#### **BUDGETARY HIGHLIGHTS**

The general fund budget for the fiscal year ended June 30, 2012, was developed based on the School's anticipated revenues and expenditures and the expected student population for the school year. Over the course of the year, the school revised its general fund budget several times. For the fiscal year ended June 30, 2012, the actual expenditures were equal to the final budget. Refer to the Budgetary Comparison Schedule on page 22 for additional information.

# **REQUESTS FOR INFORMATION**

This financial report is designed to provide a general overview of the NewStart High School's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to School Financial Services, Inc., Post Office Box 250, Bonifay, Florida 34425.

# STATEMENT OF NET ASSETS June 30, 2012

	Governmental Activities		
ASSETS			
Current Assets:			
Cash & Cash Equivalents	\$	22,171	
Accounts Receivable		84,009	
Prepaid Expenses and Deposits		22,914	
TOTAL ASSETS	\$	129,094	
<b>LIABILITIES</b> Accounts Payable	\$	13,002	
TOTAL LIABILITIES		13,002	
NET ASSETS			
Unrestricted		116,092	
Total Net Assets		116,092	
TOTAL LIABILITIES AND NET ASSETS	\$	129,094	

# STATEMENT OF ACTIVITIES

For the Fiscal Year Ended June 30, 2012

	_	Expenses	_	Charges for Services	Pro	Or Gra	n Revenues perating ants and tributions	Capital Grants and Contributions	-	Net (Expenses) Revenue and Changes Net Assets Governmental Activities	_	Total
Governmental Activities: Instruction Instruction & Curriculum Development Instruction Related Technology Board of Education School Administration Facilities Acquisition & Construction Fiscal Services Pupil Transportation Operation of Plant Maintenance of Plant Total Governmental Activities	\$	593,002 7,449 29,837 393,903 304,882 211,286 44,476 80,840 104,274 6,216 1,776,165	\$	-	\$		4,382	\$ - 162,251 162,251	\$	(588,620) (7,449) (29,837) (393,903) (304,882) (49,035) (44,476) (80,840) (104,274) (6,216) (1,609,532)	\$	(588,620) (7,449) (29,837) (393,903) (304,882) (49,035) (44,476) (80,840) (104,274) (6,216) (1,609,532)
	(	eneral Revenu State and Loc Contributions Change in Ne Net Assets - J Net Assets - J	al So and t Ass luly 1	Other sets I, 2011					\$	1,688,738 1,835 1,690,573 81,041 35,051 116,092	\$	1,688,738 1,835 1,690,573 81,041 35,051 116,092

The accompanying notes to the financial statements are an integral part of this statement.

# BALANCE SHEET - GOVERNMENTAL FUNDS June 30, 2012

	General Fund	 Total Governmental Activities
ASSETS		
Cash & Cash Equivalents	\$ 22,171	\$ 22,171
Accounts Receivable	84,009	84,009
Prepaid Expenses and Deposits	 22,914	22,914
Total Assets	\$ 129,094	\$ 129,094
LIABILITIES AND FUND BALANCE Liabilities: Accounts Payable Total Liabilities	\$ 13,002 13,002	\$ 13,002 13,002
Fund Balance: Nonspendable Spendable - Unassigned	 22,914 93,178	22,914 93,178
Total Fund Balance	 116,092	 116,092
Total Liabilities and Fund Balance	\$ 129,094	\$ 129,094

# STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS

For the Fiscal Year Ended June 30, 2012

	General Fund		
Revenues			
Intergovernmental:			
Federal Through Local	\$	4,382	
State and Local		1,850,989	
Contributions and Other		1,835	
Total Revenues		1,857,206	
Expenditures			
Current - Education:			
		502 002	
Instruction		593,002	
Instruction & Curriculum Development		7,449	
Instruction Related Technology		29,837	
Board of Education		393,903	
School Administration		304,882	
Facilities Acquisition & Construction		211,286	
Fiscal Services		44,476	
Pupil Transportation		80,840	
Operation of Plant		104,274	
Maintenance of Plant		6,216	
Total Expenditures		1,776,165	
Net Change in Fund Balance		81,041	
Fund Balance, July 1, 2011		35,051	
Fund Balance, June 30, 2012	\$	116,092	

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### > Reporting Entity

NewStart High School ("School"), a component unit of Pinellas County School Board, Florida, is sponsored by its charter-holder, Pinellas Education Organization, Inc., a not-for-profit corporation organized pursuant to Chapter 617, Florida Statutes, the Florida Not-For-Profit Corporation Act and Section 1002.33, Florida Statutes. The governing body of the School is the not-for-profit corporation Board of Directors, which is comprised of not less than three members.

The general operating authority of the School is contained in Section 1002.33, Florida Statutes. The School operates under a charter of the sponsoring school district, the District School Board of Pinellas County, Florida, ("District"). The charter is effective until June 30, 2013 and is subject to annual review and may be renewed by mutual agreement between the School and the District. At the end of the term of the charter, the District may choose not to renew the charter under grounds specified in the charter. In this case, the District is required to notify the school in writing at least 90 days prior to the charter's expiration. During the term of the charter, the District may also terminate the charter if good cause is shown. In the event of termination of the charter, the District shall assume operation of the School. The School is considered a component unit of the District; therefore, for financial reporting purposes, the School is required to follow generally accepted accounting principles applicable to state and local governmental units.

Criteria for determining if other entities are potential component units which should be reported within the School's basic financial statements are identified and described in the Governmental Accounting Standards Board's (GASB) Codification of Governmental Accounting and Financial Reporting Standards, Sections 2100 and 2600. The application of these criteria provides for identification of any entities for which the School is financially accountable and other organizations for which the nature and significance of their relationship with the School are such that exclusion would cause the School's basic financial statements to be misleading or incomplete. Based on these criteria, no component units are included within the reporting entity of the School.

#### **Basis of Presentation**

<u>Government-wide Financial Statements</u> - Government-wide financial statements, including the statement of net assets and the statement of activities, present information about the School as a whole.

Government-wide financial statements are prepared using the economic resources measurement focus. The statement of activities presents a comparison between direct expenses and program revenues for each function or program of the School's governmental activities. Direct expenses are those that are specifically

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

associated with a service, program, or department and are thereby clearly identifiable to a particular function.

Program revenues include charges paid by the recipient of the goods or services offered by the program and grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues are presented as general revenues. The comparison of direct expenses with program revenues identifies the extent to which each governmental function is self-financing or draws from the general revenues of the School.

<u>Fund Financial Statements</u> - Fund financial statements report detailed information about the School in the governmental funds. The focus of governmental fund financial statements is on major funds rather than reporting funds by type. Each major fund is reported in a separate column. Because the focus of governmental fund financial statements differs from the focus of government-wide financial statements, a reconciliation is presented with each of the governmental fund financial statements.

The School's major governmental funds are as follows:

• <u>General Fund</u> – to account for all financial resources not required to be accounted for in another fund, and for certain revenues from the State that are legally restricted to be expended for specific current operating purposes.

### **Basis of Accounting**

Basis of accounting refers to when revenues and expenditures, or expenses, are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The government-wide financial statements are prepared using the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when a liability is incurred, regardless of the timing of the related cash flows. Revenues from grants, entitlements, and donations are recognized in the fiscal year in which all eligibility requirements imposed by the provider have been satisfied.

Governmental fund financial statements are prepared using the modified accrual basis of accounting. Revenues, except for certain grant revenues, are recognized when they become measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. The School considers revenues to be available if they are collected within 30 days of the end of the current fiscal year. When grant terms provide that the expenditure of resources is the prime factor for determining eligibility for Federal, State, and other grant resources, revenue is recognized at the time the expenditure is made. Under the modified accrual basis of accounting, expenditures are generally recognized when the related fund liability is incurred, except for principal and interest on long-term

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

debt, claims and judgments, and compensated absences, which are recognized when due. Allocations of cost, such as depreciation, are not recognized in governmental funds.

#### > Deposits and Investments

Cash and cash equivalents are defined as demand deposits, money market accounts, and short term investments with original maturities of eight months or less from date of acquisition. The School considers all demand accounts and money market funds which are not subjected to withdrawal restrictions to be cash and cash equivalents.

### **Capital Assets**

Expenditures for capital assets acquired or constructed for general School purposes are reported in the governmental fund that financed the acquisition or construction. The capital assets so acquired are reported at cost in the government-wide statement of net assets but are not reported in the governmental fund financial statements. Capital assets are defined by the School as those costing more than \$750. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated assets are recorded at fair value at the date of donation.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

<u>Description</u>	Estimated Lives
Furniture, Fixtures and Equipment	5 years
Leasehold Improvements	20 years

# **Budgets and Budgetary Accounting**

Budgets are presented on the modified accrual basis of accounting. During the fiscal year, expenditures were controlled at the object level (e.g., salaries and benefits, purchased services, materials and supplies and capital outlay) within each activity (e.g., instruction, pupil personnel services and school administration). Budgets may be amended by resolution at any Board meeting prior to the date for the annual report.

## **Long-term Debt**

Long-term obligations that will be financed by resources to be received in the future by the general fund are reported in the government-wide financial statements, not in the general fund. Current-year information relative to changes in long-term debt is described in subsequent notes.

# > Revenue Sources

Revenues for current operations are received primarily from the District pursuant to the funding provisions included in the School's charter. In accordance with the funding provisions of the charter and Section 1002.33(17), Florida Statutes, the

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

School reports the number of full-time equivalent students and related data to the District.

Under provisions of Section 1011.62, Florida Statutes, the District reports the number of full-time equivalent students and related data to the Florida Department of Education (FDOE) for funding through the Florida Education Finance Program (FEFP). Funding for the School is adjusted during the year to reflect the revised calculations by the FDOE under the FEFP and the actual weighted full-time equivalent students (FTE) reported by the School during designated full-time equivalent student survey periods. The Department may also adjust subsequent fiscal period allocations based upon an audit of the School's compliance in determining and reporting FTE and related data. Normally, such adjustments are treated as reductions or additions of revenue in the year when the adjustments are made.

The basic amount of funding through the FEFP under Section 1011.62 is the product of the (1) unweighted FTE, multiplied by (2) the cost factor for each program, multiplied by (3) the base student allocation established by the legislature. Additional funds for exceptional students who do not have a matrix of services are provided through the guaranteed allocation designated in Section 1011.62(1)(e)2., Florida Statutes. For the fiscal year ended June 30, 2012, the School reported 294.5 unweighted FTE and 300.3991 Weighted FTE.

FEFP funding may also be adjusted as a result of subsequent FTE audits conducted by the Florida Auditor General pursuant to Section 1010.305, Florida Statutes, and Rule 6A-1.0453, Florida Administrative Code (FAC). Schools are required to maintain the following documentation for three years or until the completion of an FTE audit:

- Attendance and membership documentation (Rule 6A-1.044, FAC).
- Teacher certificates and other certification documentation (Rule 6A-1.0503, FAC).
- Documentation for instructors teaching out-of-field (Rule 6A-1.0503, FAC).
- Procedural safeguards for weighted programs (Rule 6A-6.03411, FAC).
- Evaluation and planning documents for weighted programs (Section 1010.305, Florida Statutes, and Rule 6A-6.03411, FAC).

The School receives federal or state awards for the enhancement of various educational programs. This assistance is generally received based on applications submitted to and approved by various granting agencies. For federal or state awards in which a claim to these grant proceeds is based on incurring eligible expenditures, revenue is recognized to the extent that eligible expenditures have been incurred.

The School receives state funds through the District under charter school capital outlay funding pursuant to Section 1013.62, Florida Statutes. Funds are based upon a capital outlay plan submitted to the District and are to be used for lease, rent or construction of school facilities. The School also receives funding through

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

donations and fundraising efforts, school lunch sales and local property tax collections.

The School follows the policy of applying restricted resources prior to applying unrestricted resources when an expense is incurred for purposes for which both restricted and unrestricted assets are available.

# > Net Assets and Fund Balance Classification

Government-wide financial statements

Net assets are classified and reported in three components:

- <u>Investment in capital assets, net of related debt</u> consists of capital assets, net of accumulated depreciation, and reduced by the outstanding balances of any borrowings that are attributed to the acquisition or improvement of those assets.
- Restricted net assets consists of net assets with constraints placed on their use either by external groups such as creditors, contributors, or laws or regulations of other governments.
- <u>Unrestricted net assets</u> all other net assets that do not meet the definition of "restricted" or "invested in capital assets, net of related debt."

# Fund financial statements

GASB Codification Section 1800.142, *Fund Balance Reporting and Governmental Fund Type Definitions*, defines the different types of fund balances that a governmental entity must use for financial reporting purposes. GASB requires the fund balance amounts to be reported within one of the following fund balance categories:

- <u>Nonspendable</u> fund balance associated with inventories, prepaid expenses, long-term loans and notes receivable, and property held for resale (unless the proceeds are restricted, committed or assigned). All nonspendable fund balances at year end relate to assets that are in nonspendable form.
- Restricted fund balance that can be spent only for the specific purposes stipulated by the constitution, external resource providers, or through enabling legislation.
- <u>Committed</u> fund balance that can be used only for the specific purposes determined by a formal action of the School's Board of Governance.
- <u>Assigned</u> fund balance that is intended to be used by the School's management for specific purposes but does not meet the criteria to be classified as restricted or committed.

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

• <u>Unassigned</u> – fund balance that is the residual amount for the School's general fund and includes all spendable amounts not contained in the other classifications.

### **➤** Order of Fund Balance Spending Policy

The School's policy is to apply expenditures against nonspendable fund balance, restricted fund balance, committed fund balance, assigned fund balance, and unassigned fund balance at the end of the fiscal year. First, nonspendable fund balances are determined. Then restricted fund balances for specific purposes are determined (not including nonspendable amounts). Any remaining fund balance amounts for the non-general funds are to be classified as restricted fund balance. It is possible for the non-general funds to be classified as restricted fund balance. It is possible for the non-general funds to have negative unassigned fund balance when nonspendable amounts plus the amount of restricted fund balances for specific purposes exceed the positive fund balance for non-general fund.

#### > Income Taxes

The School is exempt from Federal tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been included in the accompanying financial statements.

#### **▶** Use of Estimates

In preparing the financial statements in conformity with generally accepted accounting principles in the United States management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statement of net assets and affect revenues and expenditures for the period presented. Actual results could differ from those estimates.

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

#### 2. ACCOUNTS RECEIVABLE - RELATED PARTY TRANSACTIONS

The School reported receivables of \$84,009 as a result of money overpaid for expenses to the management company, Newpoint Education Partners, LLC, in its statement of net assets and balance sheet – governmental funds. The School expects to receive full payment within one year from the financial statement date and no allowance for bad debt has been established.

#### 3. OPERATING LEASE

The School entered into a seven year operating lease for its educational facility beginning August 1, 2011, through July 31, 2018. The agreement contains two five-year renewal options. The agreement also requires the School to expand their facility by a minimum of 2,000 square feet by August 2013. Initial monthly rent payments amount to \$19,096. Beginning in August 2016, the lease requires an annual increase in rent of the greater of 3% or the increase in the consumer price index. Rental expenditures under this lease for the 2011-12 fiscal year amounted to \$210,063.

The following is a schedule, by years, of the School's portion of future minimum rental payments required under operating leases in excess of one year:

Fiscal Year Ending June 30:	Minimum Lease Payment				
2013	\$	257,576			
2014		260,160			
2015		260,160			
2016		260,160			
2017		266,093			
2018-2019		295,519			
Total Minimum Lease Payments	\$	1,599,668			

#### 4. OPERATING AGREEMENTS

Management Agreement – The School entered into a management agreement for the period April 5, 2011, to June 30, 2016, with Newpoint Education Partners, LLC (the "Company"). Thereafter the agreement will automatically renew for additional, successive three (3) year terms unless one party notifies the other party at least six (6) months prior to the expiration of the then-current term of its intention not to renew the agreement. The contract calls for the Company to be responsible and accountable to the School Board for the administration, operation and performance of the School in accordance with the School's contract, the statement of mission and purpose and the laws of the State of Florida. An annual fee is to be 18% of the School's qualified gross revenue less the School's administrative fee, to be paid in monthly installments. Qualified gross revenues shall mean revenues and income received by the School from the following sources:

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

- ➤ Basic State Funding
- > FEFP Funding
- > Exceptional Education Funding
- ➤ Class Size Funding
- > Safety Funding
- ➤ Income sources provided by state, federal and local law and/or obtained through the Company's efforts

Fees under this agreement incurred to the Company during the 2011-12 fiscal year amounted to \$290,758.

**Professional Accounting Services Company** – The School has a contract with a professional accounting services company which provides accounting and financial services and other assistance to the School at a fixed percentage (3%) of the net FEFP revenue collected from the District. Fees under this agreement incurred during the 2011-12 fiscal year amounted to \$43,614. The contract may be cancelled by either party with 30 days advance notice.

### 5. COMMITMENTS AND CONTINGENT LIABILITIES

The School participates in state grant programs, which are governed by various rules and regulations of the grantor agencies. Costs charged to the respective grant programs are subject to audit and adjustment by the grantor agencies, therefore, to the extent that the School has not complied with the rules and regulations governing the grants, refunds of any money received may be required and the collectability of any related receivables at June 30, 2012, may be impaired.

In the opinion of the School, there are no significant liabilities relating to compliance with the rules and regulations governing the respective grants; therefore, no provision has been recorded in the accompanying financial statements for such contingencies.

## 6. FUNDING AND CREDIT RISK CONCENTRATIONS

The School receives substantially all of its support and revenue from federal, state and local funding sources, passed through the District, in the form of performance and budget based contracts. Continuing operation of the School is greatly dependent upon the continued support of these governmental agencies.

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

# 7. SCHEDULE OF FEDERAL, STATE & LOCAL REVENUE SOURCES

The following is a schedule of the School's Federal, State and local revenue for the 2011-12 fiscal year:

Source	Amount
FEDERAL:	
Title I	\$ 3,701
Education Job Funds	681
Total Federal Revenue	4,382
<u>STATE:</u>	
Florida Education Finance Program	1,039,789
Categorical Educational Programs:	
Class Size Reduction	270,693
ESE Guaranteed Allocation	55,129
Supplementary Academic Instruction	58,606
Instructional Materials	22,113
Student Transportation	111,888
Safe Schools	9,785
Lottery Allocation	914
Charter School Capital Outlay	162,251
Florida Teachers' Lead Program	1,815
Total State Revenue	1,732,983
<u>LOCAL:</u>	
Discretionary Local Effort	118,006
Total Local Revenue	118,006
Total State and Local Revenue	\$1,850,989

As provided in the charter school contract, the District has charged the School an administrative fee equal to 5% of total funding, or \$71,601.

Accounting policies relating to certain State revenue sources are described in Note 1.

#### 8. RISK MANAGEMENT PROGRAMS

Workers' compensation and general liability coverage are being provided through purchased commercial insurance with minimum deductibles for each line of coverage. Settled claims resulting from these risks have not exceeded commercial coverage.

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# NOTES TO FINANCIAL STATEMENTS June 30, 2012

# 9. LEGAL MATTERS

In the normal course of conducting its operations, the School occasionally becomes party to various legal actions and proceedings. The School has no legal actions or pending proceedings in progress.

# 10. SUBSEQUENT EVENTS

Management has evaluated all events subsequent to the balance sheet date and through the report date, which is the date these financial statements were available to be issued. Management determined there are no subsequent events which require disclosure.

# REQUIRED SUPPLEMENTARY INFORMATION BUDGETARY COMPARISON SCHEDULE - GENERAL FUND - (UNAUDITED)

For the Fiscal Year Ended June 30, 2012

	General Fund									
		Original Budget		Final Budget		Actual		Variance with Final Budget - Positive (Negative)		
Revenues:			_		_		•			
Intergovernmental:										
Federal Through Local	\$	-	\$	4,382	\$	4,382	\$	-		
State and Local		1,767,857		1,850,989		1,850,989		-		
Contributions and Other		204		1,835		1,835				
Total Revenues		1,768,061		1,857,206		1,857,206		-		
Expenditures:										
Current - Education:										
Instruction		504,707		593,002		593,002		-		
Instruction & Curriculum Development		7,125		7,449		7,449		-		
Instructional Staff Training		625		-		-		-		
Instruction Related Technology		17,177		29,837		29,837		-		
Board of Education		392,677		393,903		393,903		-		
School Administration		393,341		304,882		304,882		-		
Facilities Acquisition & Construction		210,063		211,286		211,286		-		
Fiscal Services		44,560		44,476		44,476		-		
Pupil Transportation		79,532		80,840		80,840		-		
Operation of Plant		105,019		104,274		104,274		-		
Maintenance of Plant		6,085		6,216		6,216		_		
Total Expenditures		1,760,911		1,776,165		1,776,165				
Net Change in Fund Balance		7,150		81,041		81,041		-		
Fund Balance, July 1, 2011		35,051		35,051		35,051		-		
Fund Balance, June 30, 2012	\$	42,201	\$	116,092	\$	116,092	\$	_		



Members: Florida Institute of CPAs American Institute of CPAs Government Audit Quality Center 709 W. Azeele St. Tampa, FL 33606 office (813) 892-4274 fax (813) 253-0951 www.KingandWalker.com

# Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors of the NewStart High School, a Charter School and Component Unit of the District School Board of Pinellas County, Florida

We have audited the basic financial statements of the NewStart High School ("School"), a charter school and component unit of the District School Board of Pinellas County, Florida, as of and for the fiscal year ended June 30, 2012, and have issued our report thereon included under the heading *Independent Auditor's Report on Basic Financial Statements and Required Supplementary Information*. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

# Internal Control Over Financial Reporting

In planning and performing our audit of the School's financial statements for the fiscal year ended June 30, 2012, we considered the School's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the School's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the School's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other guidelines, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

This report is intended for the information and use of the School and its management, the District School Board of Pinellas County, Florida, the Florida Department of Education, the Florida Auditor General, and other granting agencies and is not intended to be and should not be used by anyone other than these specific parties.

Respectfully submitted,

King & Walker, CPAS

September 14, 2012

Tampa, Florida



Members: Florida Institute of CPAs American Institute of CPAs Government Audit Quality Center 709 W. Azeele St. Tampa, FL 33606 office (813) 892-4274 fax (813) 253-0951 www.KingandWalker.com

# Management Letter as Required by Rules of the Florida Auditor General, Chapter 10.850, Florida Statutes, *Charter School Audits*

To the Board of Directors of the NewStart High School, a Charter School and Component Unit of the District School Board of Pinellas County, Florida

We have audited the basic financial statements of the NewStart High School ("School"), a charter school and component unit of the District School Board of Pinellas County, Florida, as of and for the fiscal year ended June 30, 2012, and have issued our report thereon dated September 14, 2012.

We have issued our independent auditor's report on compliance and on internal control over financial reporting based on an audit of the financial statements performed in accordance with *Government Auditing Standards* dated September 14, 2012. Disclosures in that report, if any, should be considered in conjunction with this management letter.

We conducted our audit in accordance with generally accepted auditing standards and *Government Auditing Standards* issued by the Comptroller General of the United States. In addition, our audit was conducted in accordance with provisions of Chapter 10.850, Rules of the Auditor General, which govern the conduct of charter school audits performed in the State of Florida and require certain items be addressed in this letter.

The Rules of the Auditor General (Section 10.854(1)(e)1.), require that we comment as to whether corrective actions have been taken to address significant findings and recommendations made in the preceding annual financial audit report. There were no prior audit findings and recommendations.

The Rules of the Auditor General (Section 10.854(1)(e)2.), require that we make a statement as to whether the School has met one or more of the conditions described in Section 218.503(1), Florida Statutes regarding financial emergency. We applied financial condition assessment procedures pursuant to Rules of the Auditor General (Section 10.855(10). The School has not met any of the conditions of the referenced statute.

Pursuant to Sections 10.854(1)(3)7.a. and 10.855(10), Rules of the Auditor General, we applied financial condition assessment procedures. It is management's responsibility to monitor the School's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

The Rules of the Auditor General (Section 10.854(1)(e)3.), requires that we address in the management letter any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.

The Rules of the Auditor General (Section 10.854(1)(e)4,5.), require disclosure in the management letter of matters that are not clearly inconsequential considering both quantitative and qualitative factors which include the following:

- Violations of laws, rules, regulations, contracts, and grant agreements or abuse that have occurred, or are likely to have occurred.
- Improper expenditures discovered within the scope of the financial audit which may or may not materially affect the financial statements.
- Control deficiencies that are not significant deficiencies, including, but not limited to: (1) improper or inadequate accounting procedures (e.g., the omission of required disclosures from the annual financial statements); (2) failures to properly record financial transactions, and (3) inaccuracies, shortages, defalcations, and instances of fraud discovered by, or that come to the attention of, the auditor.

Our audit disclosed no matters required to be disclosed by this Rule.

The Rules of the Auditor General (Section 10.854(1)(e)6.), require we disclose the name or official title of the school or center. The school's official name is NewStart High School.

This letter is intended for the information and use of the School and its management, the District School Board of Pinellas County, Florida, the Florida Department of Education, the Florida Auditor General, and other granting agencies and is not intended to be and should not be used by anyone other than these specific parties.

Respectfully submitted,

King & Walker, CPAS

September 14, 2012

Tampa, Florida

A Charter School and Component Unit of the District School Board of Pinellas County, Florida

# MANAGEMENT'S RESPONSE TO AUDIT FINDINGS

# Year Ended June 30, 2012

The following is the School's response to the item in the Management Letter dated September 14, 2012, as required by Rule 10.857, Rules of the Auditor General:

No response required.